

Special Economic Zones: Accelerating Africa's Industrialisation

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AEZO 2022 Conference Accra, Ghana







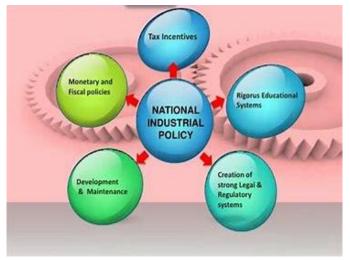








SEZs-Industrial Policy and Infant Industries



- □ SEZs viewed by many of the neoliberal school as **"second best" policy tool**, with "first best" considered the introduction of nationwide reforms to business policy
- SEZs "unlevel" the playing field- on which SEZ businesses have policy, infrastructure, administrative governance, and thus production, operation costs and sales advantages
- Support economic development- similar business policies, shared infrastructure, administrative governance, production and costs advantage
- ☐ Proponents view the microeconomic reforms SEZs introduce through the lens of Keynesian "infant industry" theory
- Targeted market interventions aimed at removing market failures and barriers are justifiable and salutary, prompting
 positive long-term market adjustments
- Approach shared by all "industrial policy" instruments













SEZs anchor the economy for industrial activity

- SEZ priorities should be on enabling economic productivity and market; focus on locational competitive advantage
- Cargo demand volumes
- Specific locations are either well-endowed or lack in enabling supply chains, labour markets, infrastructure, transport links, or factor costs, and thus less conducive to SEZ viability
- A critical question is to determine which production and consumption markets the zones are being established to serve, both within and outside the country, and whether SEZs are the right solution to address the identified market needs



- Review size of domestic consumption and labour markets (skills rather than costs), the composition of national export and import markets, as well as of sub-regional productive and trending sectors, and industry opportunities, and to assess their relationship to SEZs as a possible policy tool for enhancing industrial competitiveness
- **Agglomerations** with populations of less than 1.5 million souls are devoid of significant interest by large private developers
- Are Africa's "regional development" and "second-city" SEZs producing compelling impact (e.g., Ethiopia, Rwanda, Nigeria, etc.)?















Framing goals in the context of SEZs' economic impact, role and limitations

- Agglomeration is an engine of economic productivity, transformation and growth, through concentration of activity, resources and knowledge.
- Spatial concentration provides opportunities for economies of scale and 'crowding in' of successful innovations, through **improved cluster connectivity**, cooperation, sharing, and matching.
- Acts as a driver of economic transformation resulting in increased business assets for job creation.
- Light manufacturing enterprises tend to be clustered in certain urban areas, presenting opportunities to support interventions, focus programmatic attention and resources to deliver impact on a large scale.
- Support to light manufacturing provides pathways to higher productivity and diversification into higher value products(export value added products), stimulating further investment and productivity gains, creating high value jobs and social inclusion.
- Sector analysis demonstrates strong linkages from light manufacturing sub-sectors to sectors such as construction, retail, and agribusiness.











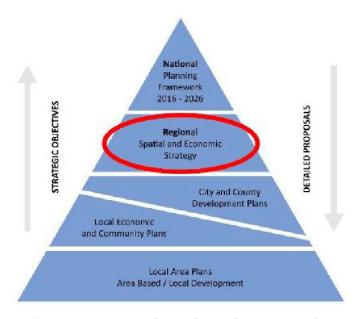


Meaningful impact through spatial policy interventions

❖ Agglomeration only works with IC interventions inside and outside SEZs

This involves:

- Acting systemically, recognizing that spatial development can only occur in a complex and adaptive system, requiring interventions at multiple levels
- Adapting and responding to the complexity by adjusting tactics in response to market feedback.



- Europe, North America, and Asia have successfully leveraged industrial, business, logistics, and technology parks to accentuating positive economic agglomeration effects.
- SEZs exist in a complex ecosystem involving market, economic, legal and regulatory, political economy, social, environmental, real estate, logistics, urban planning, financial, competitive positioning, and marketing considerations.
- Only market-responsive and "built-to-purpose" SEZ "applications" can act as instrument for economic diversification and productivity for successful industrial transformation and increased economic growth impact.















Why industry instead of service zones?

- "With the observed shift toward SEZ models and the recommendations for African countries to move away from traditional manufacturing-oriented zones, services is likely to be a primary area of demand for future zone programs.
- Particularly the development of zones as support call centres, ICT and ICT-enabled services, and other business offshoring activities.
- Research on the role and value added of SEZs (above and beyond providing industrial infrastructure) is limited.
- A deeper understanding of these issues and the performance of service-related zones is needed to support policy decision making."

- Tom Farole, World Bank, Special Economic Zones in Africa (2011)

















Evolving SEZ trade and investment policies: Mauritius

Diversification and industrialization strategy

International trading regime

Competitive labour costs

Diversification outside the EPZ in line with the island's evolving comparative advantage

Cultural proximity to European market

Retained focus on the garment sector

- Launch of the offshore financial sector and free port in the early 1990s
- The Cybercity/ICT initiative in the early 2000s
- Integrated tourism resort scheme in the mid-2000s

- Mauritius is the world's 2nd largest producer of knitwear,
- 3rd largest exporter of pure wool garments
- 4th largest supplier of T-shirts to the European market

















Other emerging African service zones

- Oil & Gas supply zone in Onne, Nigeria
- Technopoles in Tunisia and Morocco
- Addis Ababa ICT Zone
- Tinapa scheme in Nigeria, focused on retail, media
- Botswana's emerging financial/HQ zone in Gaborone
- Diamniadio SEZ in Senegal: Potential for BPO, Aviation logistics aerotropolis

















THANK YOU

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